**[](https://it.smartsheet.com/try-it?trp=38153)MODELLO DI PIANIFICAZIONE ANNUALE CON CALENDARIO**

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| NOME AZIENDA / ORGANIZZAZIONE | |  | DATA |  |  |  |  |  |  |
| Nome | |  | GG/MM/AA | | | |  |  |  |
| PANORAMICA | |  |  |  |  |  |  |  |  |
| MISSION E VALORI | Descrivi la mission e i valori dell’azienda. | | | | | | | | |
| STRATEGIE |  |  |  |  |  |  |  |  | | |  |
| FOCUS SUL MERCATO | Descrivi il focus in termini di mercato. | | | | | | | | |
| FOCUS OPERATIVO | Descrivi il focus operativo. | | | | | | | | |
| FOCUS SULLE VENDITE | Descrivi il focus in termini di vendite. | | | | | | | | |
| PRIORITÀ GLOBALI | |  |  |  |  |  |  |  |  |
| OBIETTIVI | TRAGUARDI | INTERVALLO DI TEMPO | | | | NOME DEL PROPRIETARIO | BUDGET | STATO | TEAM |
| T1 | T2 | T3 | T4 |
| Piani di conseguimento | Azioni |  |  |  |  | Nome | € | **IN LINEA** | Nome |
|  |  |  |  |  |  |  |  | **RICHIEDE ATTENZIONE** |  |
|  |  |  |  |  |  |  |  | **FATTO** |  |
|  |  |  |  |  |  |  |  | **FATTO** |  |
|  |  |  |  |  |  |  |  | **IN LINEA** |  |
|  |  |  |  |  |  |  |  | **IN RITARDO** |  |
|  |  |  |  |  |  |  |  | **IN LINEA** |  |
|  |  |  |  |  |  |  |  | **IN LINEA** |  |
|  |  |  |  |  |  |  |  | **IN LINEA** |  |
|  |  |  |  |  |  |  |  | **IN LINEA** |  |
|  |  |  |  |  |  |  |  | **IN LINEA** |  |
|  |  |  |  |  |  |  |  | **IN LINEA** |  |
|  |  |  |  |  |  |  |  | **IN LINEA** |  |
|  |  |  |  |  |  |  |  | **IN LINEA** |  |
|  |  |  |  |  |  |  |  | **IN LINEA** |  |
|  |  |  |  |  |  |  |  | **IN LINEA** |  |
|  |  |  |  |  |  |  |  | **IN LINEA** |  |
|  |  |  |  |  |  |  |  | **IN LINEA** |  |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Gennaio 20XX** | | | | | | |
| **DOM** | **LUN** | **MAR** | **MER** | **GIO** | **VEN** | **SAB** |
|  | **1** | **2** | **3** | **4** | **5** | **6** |
|  |  |  |  |  |  |  |
| **7** | **8** | **9** | **10** | **11** | **12** | **13** |
|  |  |  |  |  |  |  |
| **14** | **15** | **16** | **17** | **18** | **19** | **20** |
|  |  |  |  |  |  |  |
| **21** | **22** | **23** | **24** | **25** | **26** | **27** |
|  |  |  |  |  |  |  |
| **28** | **29** | **30** | **31** |  |  |  |
|  |  |  |  |  |  |  |
| **N O T E** | | | | | | |
|  | |
|  |  |  |  |  |  |  |  |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Febbraio 20XX** | | | | | | |  | |
| **DOM** | **LUN** | **MAR** | **MER** | **GIO** | **VEN** | **SAB** |  |
|  |  |  |  | **1** | **2** | **3** |  |
|  |  |  |  |  |  |  |  |
| **4** | **5** | **6** | **7** | **8** | **9** | **10** |  |
|  |  |  |  |  |  |  |  |
| **11** | **12** | **13** | **14** | **15** | **16** | **17** |  |
|  |  |  |  |  |  |  |  |
| **18** | **19** | **20** | **21** | **22** | **23** | **24** |  |
|  |  |  |  |  |  |  |  |
| **25** | **26** | **27** | **28** | **29** |  |  |  |
|  |  |  |  |  |  |  |  |
| **N O T E** | | | | | | |  | |
|  | |
|  |  |  |  |  |  |  |  |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Marzo 20XX** | | | | | | |  | |
| **DOM** | **LUN** | **MAR** | **MER** | **GIO** | **VEN** | **SAB** |  |
|  |  |  |  |  | **1** | **2** |  |
|  |  |  |  |  |  |  |  |
| **3** | **4** | **5** | **6** | **7** | **8** | **9** |  |
|  |  |  |  |  |  |  |  |
| **10** | **11** | **12** | **13** | **14** | **15** | **16** |  |
|  |  |  |  |  |  |  |  |
| **17** | **18** | **19** | **20** | **21** | **22** | **23** |  |
|  |  |  |  |  |  |  |  |
| **24** | **25** | **26** | **27** | **28** | **29** | **30** |  |
|  |  |  |  |  |  |  |  |
| **31** |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| **N O T E** | | | | | | |  | |
|  | |
|  |  |  |  |  |  |  |  |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Aprile 20XX** | | | | | | |  | |
| **DOM** | **LUN** | **MAR** | **MER** | **GIO** | **VEN** | **SAB** |  |
|  | **1** | **2** | **3** | **4** | **5** | **6** |  |
|  |  |  |  |  |  |  |  |
| **7** | **8** | **9** | **10** | **11** | **12** | **13** |  |
|  |  |  |  |  |  |  |  |
| **14** | **15** | **16** | **17** | **18** | **19** | **20** |  |
|  |  |  |  |  |  |  |  |
| **21** | **22** | **23** | **24** | **25** | **26** | **27** |  |
|  |  |  |  |  |  |  |  |
| **28** | **29** | **30** |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| **N O T E** | | | | | | |  | |
|  | |
|  |  |  |  |  |  |  |  |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Maggio 20XX** | | | | | | |  | |
| **DOM** | **LUN** | **MAR** | **MER** | **GIO** | **VEN** | **SAB** |  |
|  |  |  | **1** | **2** | **3** | **4** |  |
|  |  |  |  |  |  |  |  |
| **5** | **6** | **7** | **8** | **9** | **10** | **11** |  |
|  |  |  |  |  |  |  |  |
| **12** | **13** | **14** | **15** | **16** | **17** | **18** |  |
|  |  |  |  |  |  |  |  |
| **19** | **20** | **21** | **22** | **23** | **24** | **25** |  |
|  |  |  |  |  |  |  |  |
| **26** | **27** | **28** | **29** | **30** | **31** |  |  |
|  |  |  |  |  |  |  |  |
| **N O T E** | | | | | | |  | |
|  | |
|  |  |  |  |  |  |  |  |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Giugno 20XX** | | | | | | |  | |
| **DOM** | **LUN** | **MAR** | **MER** | **GIO** | **VEN** | **SAB** |  |
|  |  |  |  |  |  | **1** |  |
|  |  |  |  |  |  |  |  |
| **2** | **3** | **4** | **5** | **6** | **7** | **8** |  |
|  |  |  |  |  |  |  |  |
| **9** | **10** | **11** | **12** | **13** | **14** | **15** |  |
|  |  |  |  |  |  |  |  |
| **16** | **17** | **18** | **19** | **20** | **21** | **22** |  |
|  |  |  |  |  |  |  |  |
| **23** | **24** | **25** | **26** | **27** | **28** | **29** |  |
|  |  |  |  |  |  |  |  |
| **30** |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| **N O T E** | | | | | | |  | |
|  | |
|  |  |  |  |  |  |  |  |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Luglio 20XX** | | | | | | |  | |
| **DOM** | **LUN** | **MAR** | **MER** | **GIO** | **VEN** | **SAB** |  |
|  | **1** | **2** | **3** | **4** | **5** | **6** |  |
|  |  |  |  |  |  |  |  |
| **7** | **8** | **9** | **10** | **11** | **12** | **13** |  |
|  |  |  |  |  |  |  |  |
| **14** | **15** | **16** | **17** | **18** | **19** | **20** |  |
|  |  |  |  |  |  |  |  |
| **21** | **22** | **23** | **24** | **25** | **26** | **27** |  |
|  |  |  |  |  |  |  |  |
| **28** | **29** | **30** | **31** |  |  |  |  |
|  |  |  |  |  |  |  |  |
| **N O T E** | | | | | | |  | |
|  | |
|  |  |  |  |  |  |  |  |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Agosto 20XX** | | | | | | |  | |
| **DOM** | **LUN** | **MAR** | **MER** | **GIO** | **VEN** | **SAB** |  |
|  |  |  |  | **1** | **2** | **3** |  |
|  |  |  |  |  |  |  |  |
| **4** | **5** | **6** | **7** | **8** | **9** | **10** |  |
|  |  |  |  |  |  |  |  |
| **11** | **12** | **13** | **14** | **15** | **16** | **17** |  |
|  |  |  |  |  |  |  |  |
| **18** | **19** | **20** | **21** | **22** | **23** | **24** |  |
|  |  |  |  |  |  |  |  |
| **25** | **26** | **27** | **28** | **29** | **30** | **31** |  |
|  |  |  |  |  |  |  |  |
| **N O T E** | | | | | | |  | |
|  | |
|  |  |  |  |  |  |  |  |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Settembre 20XX** | | | | | | |  | |
| **DOM** | **LUN** | **MAR** | **MER** | **GIO** | **VEN** | **SAB** |  |
| **1** | **2** | **3** | **4** | **5** | **6** | **7** |  |
|  |  |  |  |  |  |  |  |
| **8** | **9** | **10** | **11** | **12** | **13** | **14** |  |
|  |  |  |  |  |  |  |  |
| **15** | **16** | **17** | **18** | **19** | **20** | **21** |  |
|  |  |  |  |  |  |  |  |
| **22** | **23** | **24** | **25** | **26** | **27** | **28** |  |
|  |  |  |  |  |  |  |  |
| **29** | **30** |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| **N O T E** | | | | | | |  | |
|  | |
|  |  |  |  |  |  |  |  |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Ottobre 20XX** | | | | | | |  | |
| **DOM** | **LUN** | **MAR** | **MER** | **GIO** | **VEN** | **SAB** |  |
|  |  | **1** | **2** | **3** | **4** | **5** |  |
|  |  |  |  |  |  |  |  |
| **6** | **7** | **8** | **9** | **10** | **11** | **12** |  |
|  |  |  |  |  |  |  |  |
| **13** | **14** | **15** | **16** | **17** | **18** | **19** |  |
|  |  |  |  |  |  |  |  |
| **20** | **21** | **22** | **23** | **24** | **25** | **26** |  |
|  |  |  |  |  |  |  |  |
| **27** | **28** | **29** | **30** | **31** |  |  |  |
|  |  |  |  |  |  |  |  |
| **N O T E** | | | | | | |  | |
|  | |
|  |  |  |  |  |  |  |  |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Novembre 20XX** | | | | | | |  | |
| **DOM** | **LUN** | **MAR** | **MER** | **GIO** | **VEN** | **SAB** |  |
|  |  |  |  |  | **1** | **2** |  |
|  |  |  |  |  |  |  |  |
| **3** | **4** | **5** | **6** | **7** | **8** | **9** |  |
|  |  |  |  |  |  |  |  |
| **10** | **11** | **12** | **13** | **14** | **15** | **16** |  |
|  |  |  |  |  |  |  |  |
| **17** | **18** | **19** | **20** | **21** | **22** | **23** |  |
|  |  |  |  |  |  |  |  |
| **24** | **25** | **26** | **27** | **28** | **29** | **30** |  |
|  |  |  |  |  |  |  |  |
| **N O T E** | | | | | | |  | |
|  | |
|  |  |  |  |  |  |  |  |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Dicembre 20XX** | | | | | | |  | |
| **DOM** | **LUN** | **MAR** | **MER** | **GIO** | **VEN** | **SAB** |  |
| **1** | **2** | **3** | **4** | **5** | **6** | **7** |  |
|  |  |  |  |  |  |  |  |
| **8** | **9** | **10** | **11** | **12** | **13** | **14** |  |
|  |  |  |  |  |  |  |  |
| **15** | **16** | **17** | **18** | **19** | **20** | **21** |  |
|  |  |  |  |  |  |  |  |
| **22** | **23** | **24** | **25** | **26** | **27** | **28** |  |
|  |  |  |  |  |  |  |  |
| **29** | **30** | **31** |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| **N O T E** | | | | | | |  | |
|  | |

|  |
| --- |
| **DICHIARAZIONE DI NON RESPONSABILITÀ**  Qualsiasi articolo, modello o informazione è fornito da Smartsheet sul sito web solo come riferimento. Pur adoperandoci per mantenere le informazioni aggiornate e corrette, non offriamo alcuna garanzia o dichiarazione di alcun tipo, esplicita o implicita, relativamente alla completezza, l’accuratezza, l’affidabilità, l’idoneità o la disponibilità rispetto al sito web o le informazioni, gli articoli, i modelli o la relativa grafica contenuti nel sito. Qualsiasi affidamento si faccia su tali informazioni è pertanto strettamente a proprio rischio. |